

**WONDERFUL “WEEK~AFTER”**  
(. . . Christmas, that is!)

Great ideas for that “full” week after Christmas!

1. **CLEAN** your jewelry and mark your “One-Of-A-Kind” samples for quick sale during your January shows.
2. Refresh your **FOLDERS**. Incorporate Valentine themes on your handouts, customer order forms, etc.
3. **ORGANIZE** your Premier files! Put away old paperwork and get ready for the new year.
4. Replenish your paperwork ~ forms, etc ~ including **CONTRACTS**, Credit Card and Financing Forms for your New Year’s **SPONSORING**.
5. Make name and address labels for all this year’s past hostesses and plan to send each of them a Valentine in February.
6. Watch for holiday paper on sale at Office Max, Office Depot, etc ~ put away for next year. (. . . and remember where you put it ! - ☺)
7. **Work on your taxes!** Don’t wait until March to complete your taxes. When March comes you’ll be glad you did.
8. Assemble a dozen **HOSTESS COACHING** folders or packets, **SPONSORING** packets and **CURIOSITY** bags or folders.
9. Be sure to Hostess Coach all your January hostesses before December 25th.
10. Make “How was your Christmas?” phone calls during this week ~ just to stay in touch.
11. **SPONSOR, SPONSOR, SPONSOR!!!** This is a fantastic time to follow up on your One-On-Ones by saying, “Buy your President’s Kit now and count it off your income tax for the entire year.”

**ENJOY, ENJOY, ENJOY** your holiday season with family and friends . . . But, remember to **CONTINUE WORKING YOUR PREMIER BUSINESS!** (Note that not a single jewelry store in the world closes their doors on December 26th ~ 31st!)