

## “Who do you know”

Contacts to help you grow your Premier business!

\* FRIENDS

\* GUESTS

- \* Fellow business clients
- \* From your spouse's job
- \* Fellow travelers

- \* Fellow sports fans
- \* Your hairdresser
- \* High school buddies
- \* Homeroom moms
- \* Trade Show contacts

- \* Yard person
- \* Air Condition man
- \* College buddies
- \* Bridal or Trade fairs
- \* Aerobics instructor

- \* Cuts your hair
- \* Church Friends
- \* Choir events
- \* Sells you clothes
- \* Attorneys

- \* Waitresses
- \* Softball team
- \* Young or old
- \* Weight loss class
- parents

- \* Someone who keeps kids in her home
- \* People you come in contact with everyday
- \* Fellow shoppers (*that could be a long list!*)

- \* Your husband's friends! Is your husband bragging about *your* success?
- \* Someone working outside the home but wants to stay at home! Add up daycare, transportation, parking tolls, bus fare, gas, dry-cleaning, eating out in the day, too tired to cook, clothing allowance, ripped hosiery allowance and YOUR “TIME”! Is it worth it?

\* ACQUAINTANCES

\* RELATIVES

- \* Fellow work associates
- \* From civic activities
- \* Neighbors

- \* Fellow “Hobbyist”
- \* Fellow parents at church
- \* CPA's
- \* Wears lots of jewelry
- \* Dental Assistants

- \* Copier Salesperson
- \* Financial Consultants
- \* Music Teacher
- \* Was at your wedding
- \* Home Repair people

- \* Real Estate agents
- \* Church Leaders
- \* A “fund-raiser”
- \* Family Doctor\Dentist
- \* Friend of your parents

- \* Political Associations
- \* Golfing buddies
- \* Teachers
- \* Took music lessons from

\* HOSTESSES

\* REFERRALS!

- \* “Centers of Influence”
- \* Former business clients
- \* Former work associates

- \* Bank tellers
- \* Manicurists
- \* PTA associates
- \* Junior League
- \* Doctors office assistants

- \* Insurance agents
- \* Church Workers
- \* Sales people
- \* Secretaries
- \* Through children's school

- \* Your child's troop leader
- \* Pastors
- \* Works at the cleaners
- \* Networking groups
- \* Does pest control

- \* Real Estate agents
- \* Athletic activities
- \* Bingo and Bunco group
- \* Children's friends

- \* Fellow committee members
- \* From the old neighborhood
- \* Wears LOTS of jewelry, again!!!

*Do not let your fears and inhibitions keep you from reaching YOUR goals!*

Your DISCIPLINE + Your DESIRE will enable you to reach Your DESTINY!