



## **“The Grab Bag “ Sponsoring Activity!!**

What you'll need -

10 \$100 Big Money Bills

A Pretty Gift Bag with 3 Premier Boxes - 3 questions in box

1. **Do I have Quota's or deliveries?**
2. **How do I get started?**
3. **How much money do I make and who pays me?**

3 small gifts that will fit in Premier jewelry box ( stretchy rings from incentives or pol. cloth)

To start this activity you will ask everyone what they would do with an extra \$1000-\$1500 a month. After they finish, you will say-

“ The reason I ask all of you what you would do with that extra money is because studies show that most women who attend a home show leave there wondering if that is something they could do, and how much money would they make doing it!!”

“ So I am going to answer those questions for you before we get started!! First - raise your hand if you can read at a third grade level—Great!! You all can read the jewelry tags - so nothing to remember!! Next - repeat after me - “ Isn't that pretty? ”.. Wait for them to say it and then say - Great!! You all know this is something you can do!!

“ Next I know you want to know about the money - so I need 3 ladies to jump up here real quick to play “Grab Bag”!!

Have each one of them choose a box - have them labeled Box 1, Box 2, Box 3. Inside Box 1 will be the first question - **Do I Quota's or Deliveries?** You will say, “ **NO sales quota's or home show quota's ever!! This way you can work as much or as little as you want to—AND make as much or as little money as you want to!! AND the orders are delivered right to the hostess all pre-packaged - we deliver nothing!!**

Inside the second box will be the question, “ **How do I get started**”. You will say, “ **Everyone has the same fee to get started - it is a \$395 service and supplies fee. For \$395 you get your invites, catalogs, order forms and training materials to get started. You also get all of your services such as a monthly report, a 50% discount on everything, free shipping, filing of your state sales tax, and a personal website. Then you just decide how much jewelry you want to start with!! I am even going to come and do your first show for you - where you get to keep the money!**

Inside the third box will be the question, “ **How much money do I make and who pays me?**

You will say, “ **This is where this gets fun!! We make 50% of everything we sell from day one, and we are paid the night we work because all checks are made out to us!! Let me show you how much extra money you can make in one week working only one night!!!**” You will then do **BIG MONEY** with the 3 ladies standing up there. The first lady will work on Monday and have a \$400 show – she will make \$200. The second lady will work on Tuesday night and have a \$600 show—she will make \$300. The third lady will work on Thursday night and will have a \$1000 show – she will make \$500!!

You will then say, “ **Thank you for playing “Grab Bag” with me and let them keep the gift that was inside!!**

You will then say “ **Ladies this is how easy it is to make extra money in Premier. ( Tell your Story here) Then say “ Our team holds a really informal info meeting at my house a couple of times a month, if you need a little money or a whole bunch of money – please come and check it out!! I will have an invite for you at checkout!!”**

At checkout – pass out family & friends invite with a \$25 gift card attached!!