



The Gift



Sponsoring Verbiage

Ladies, the last piece of Premier Jewelry that I'd like to show you is this unique silver bracelet that has a copper coin attached to the toggle closure. There is a special meaning behind each name given to our jewelry, and I'd like to read the meaning behind this bracelet called, "The Gift". (I read the Widow's Mite Scripture that comes with the bracelet—let them know that the Scripture comes with the bracelet.) What a wonderful gift this would make for a loved one.

My favorite thing to do is tell people about the gift that was offered to me 6 years ago. I'm so thankful that the Premier Jewelry Lady didn't prejudge and think that I would not be interested in adding anything else to an already busy schedule.

There are many reasons why people choose Premier Designs. You might be a stay-at-home mom who wouldn't have it any other way, but would enjoy getting out one or two nights a week to be with grownups and talk normal. Or, you would love to be a stay-at-home mom to share in those special moments in your child's life. You may want to save up for a dream vacation like I did. Or, you would like to decorate/remodel your home, or simply eliminate one bill a month. Whatever the reason, if you are the least bit curious, I invite you to at least get more information.

My love language is giving gifts. So, what I would like to do is offer you "The Gift" bracelet, absolutely free just for giving me a casual 30-45 minutes of your time. It can be over coffee, lunch, dinner, your home, or wherever you're more comfortable. If you are not interested for yourself, but are thinking, "I sure would like that bracelet," I'd love for you to have one. Why would I do that? Because, I feel once you're heard what a great opportunity this is, you will feel comfortable referring someone to me. Every time you wear "The Gift" bracelet and come across that person who has a special need or want in their life, you'll remember the Premier Designs Opportunity and ME!

If you want to take "The Gift" bracelet home with you TONIGHT...all you have to do is mark the "YES" on your survey (or "Box" if using the customer order form). We will put that special bracelet on your wrist and find a convenient date and time for us to get together.

If you are not quite ready to make an appointment with me, but would like to take an Information Packet home with you to read at your leisure, mark the "not now" space, and write the word "packet". I will call you later to see what you think. You can get "The Gift" bracelet at a later time.

Now, if you are completely content with your life, have all the money you need, do not wish to be in my referral club, and just might like to purchase "The Gift" bracelet at retail price, you will want to mark the "No" space. [Hostess Name] and I thank you very much for attending and supporting her with her show. [Smile or even chuckle as you say this.]

You never know, Premier Designs may be the answer, "The Gift", you or someone you know has been looking and/or praying for. It was for me.

- Vicky Carbo