

The Premier Man: **Mr. Whatever**

Your Premier Business

THREE LEVELS OF ACTIVITY

- Entry Level (E) - Interest
- Mid Level (M) - Involved
- Upper Level (U) - Partnership

ACCOUNTING SERVICES

(Entry Level)

- PAPERWORK, INTERNET ORDERS
- TAXES, ORGANIZING DEDUCTIONS, ETC.
- MONEY MANAGEMENT

(Handle With Care. It's her business)

CUSTOMER SERVICES

(Mid Level)

- HANDLING CALLS - Hostesses, Customers & Premier Family
- DELIVERING JEWELRY
- PICKING UP JEWELRY FOR RETURN
- WRITING UP ORDERS AT HOME SHOW



TRAINING SERVICES

- SET UP LOCATION - Needed props & supplies, sign-in table, work with hotel, etc. (E)
- TEACH BASIC BUSINESS SKILLS (M)
- MOTIVATIONAL TRAINING- Attitude, etc. (U)
- DOWNLINE TRAINING - How to sponsor or build their business (U)

CREATIVE SERVICES

- NEWSLETTER
 - Copying info from upline to send (E)
 - Layout & Design (M)
 - Writing, Creating (U)
- CONTEST - Ideas & Implementation (M)
- INVITATIONS & FLYERS - Latest information, etc. (M)
- TRAINING HANDOUTS (U)

JEWELER SERVICES

- HANDLING REQUESTS FOR INFORMATION (E)
- RETURNING CALLS WITH ANSWERS TO QUESTIONS (E & M)
- MONTHLY CONTACT WITH PREMIER FAMILY (M)
- PLANNING & STRATEGY SESSIONS WITH DOWNLINE (U)

MARKETING SERVICES

- PROSPECTING (E) - Brag on her business
- REFERRALS (E) - Talk to friends and set up referral centers
- ONE-ON-ONES - Setting up (M) and doing it (M)
- OPPORTUNITY PRESENTATIONS (U)
- FOLLOW-UP WITH PROSPECTS (U)

Just Do It!!!