

HOSTESS BENEFITS WORKSHEET

(For those who want to take advantage of half-price selections.)

HOSTESS WANT LIST

Column A

	Item #	Name of Item	Retail Price of Item(s)	Half Price of Item(s)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				

TOTAL RETAIL—Hostess Want List (1)

TOTAL HOME SHOW RETAIL x 30%
 (Total Retail from Customer Order Forms) (2)
 DOES NOT INCLUDE HANDLING FEE OR TAX

Dollar Amount of Bonus Certificates Earned (3)

Add (2) and (3) (4)

Subtract (4) from (1) (5)

Divide (5) by 2.3 (6)*
 (When Hostess Benefit is 40%, divide by 2.4.)

* (6) is the dollar amount of jewelry the Hostess must purchase at Half-Price in order to receive her total Want List. Use COLUMN A to find the combination of Half-Price items that total as close to (6) as possible. The remaining items on the Hostess Want List will be the Hostess FREE Items at the full Retail Value of the jewelry.