

Just as in any profession, training is essential for success! Here are 7 key foundational steps to really get your business started off to a GREAT start!! Have fun winning all of the prizes while adding confidence as you begin your new Premier business!!

Activity	Your Prize!	Check off as you complete
1. Watch DVD's from jeweler handbook, take notes & email me what you learned!	Receive laminated Oooh Ahhh signs, certificates and gold cards!!	
2. Go to a show with a builder/designer or watch a senior leader's home show on their website.	Receive a pack of customer order forms	
3. Attend your first 3 trainings	Receive a \$35.00 Retail Certificate at the 4 th training!! How exciting!!	1. 2. 3.
4. Call me within 24 hours after each of your 9 shows!	Receive a pack of catalogs!	1. 6. 2. 7. 3. 8. 4. 9. 5.
5. Do a mock show/dress rehearsal at my house after your training show, before your first show	Receive a super-cute "Check out Organizer!!"	
6. Achieve your "Quick Start!" Hold 6 or 9 shows in your first 45 days after your Training Show	Earn a \$200 Retail Jewelry Certificate for holding 6 shows or a \$300 Retail Jewelry Certificate for holding 9 shows from Premier!	1. 2. 3. 4. 5. 6. 7. 8. 9.
7. Within 45 days of your Training Show have 6 people come to an OP that I will do for/with you!!	Receive a dozen silver/gold tennis bracelets	1. 2. 3. 4. 5. 6.

Bookings:

Who do I know that likes me, loves me or owes me a favor? Who do I know that loves having people over, getting things FREE or loves jewelry? Win Premier's Quick Start...\$200 or \$300 in Jewelry!!

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| 1. | 6. |
| 2. | 7. |
| 3. | 8. |
| 4. | 9. |
| 5. | 10. |

Sponsoring:

Who do I know needs extra money, is looking for change, wants to stay home with their children, not making ends meet, loves jewelry or would just be GREAT at this? Your job is to love what you do, share it with everyone and get people excited to meet with me! Who do you know???. Win a dozen tennis bracelets!

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Trainings:

We offer on-going, monthly trainings (which you will Love) to help you make the most of your business. Trainings are where you will learn fashion tips and ideas, how to raise your retail, get more bookings, sponsor more jewelers and build your down line. They are designed for motivation, inspiration, and recognition. Are the monthly trainings mandatory? Only if you want to make the most of your business, then **YES, they are mandatory!!**

2009 Trainings are at the Banquet Center in Rincon, Georgia off of Hwy. 21, from 6:30 pm – 8:30 pm.

March 16 th	April 20 th	May 18 th	June 15 th	July 15 th -18 th National Rally
August 17 th	Sept. 21	Oct.19th	Nov. 9 th	December 6 th – 8 th Haven of Hope