

F is for Fabulous!

- We have a fabulous hostess – thank hostess
- Give hostess the Hostess Diva Club clipboard
- Introductions – name, what do you do, what would you do with an extra \$100) in your monthly budget
- We have a Fabulous Golden Guarantee (explain)

F also stand for Fun – We're going to have SO much FUN tonight! My presentation will be short then we get to play in Fabulous jewelry!

Finally F stands for Fashion Show. I'm excited to show you some of our fabulous jewelry!

R is for Rewards Program (Hostess Plan)

Now you may have seen more things you liked during the fashion show than you can purchase tonight but I have great news for you!

Premier has a very generous rewards program for ladies who want to invite a few friends over and help them FROST their wardrobe!

Explain hostess plan by draping or stacking boxes.

Do booking activity

O is for Opportunity

Tell your Premier story – what you did before Premier and what you found in Premier. I'm pretty sure that no one came here tonight thinking they might be interested in getting involved in something like this but that's how I was 26 years ago.

Do Big Money

Please watch me tonight because I'm going to ask each of you later whether you want to take home some information about my company for yourself or a friend.

## S – Survey

Please take out your guest survey.  
Walk them through the questions  
Give them a Diva Dollar for filling it out

T – Ta da

I'm done with my presentation now we get to go play in the jewelry!