

MY PREMIER BOUTIQUE

(APRIL 2017)

I want to start off by asking you guys 5 questions and if any of these sound like they apply to you...then raise your hand.

1. How many of you women feel you are wearing many hats?
2. How many of you feel you are last on the list....or maybe you don't even make the list.?
3. How many of you feel you don't have scheduled time with your friends? And really if you don't schedule relationship time it just won't happen?
4. How many of you feel like you have a closet full of clothes but nothing to wear ..or maybe you don't feel like you know how to put a great look together?
5. How many of you would love to go shopping but think where would I find time to do that? And shopping on-line is a gamble because you can't see it, feel it, or touch it...and it's not an experience it's just convenience.

Well, I can solve these problems where you won't feel like you have to go out and get new things.

- You can learn to recycle and update what you already have.
- You can get simple solutions on how to save you time and money & pull your style together with endless looks.
- You'll learn how to make smart decisions & smart purchases that will give you more mileage for your wardrobe.
- And we're going to RELAX and HAVE FUN together with your friends!
- We are actually killing 5 birds with 1 stone...by bringing the shopping experience to you!

Your clothes are the backdrop and your accessories play the LEADING ROLE in YOUR LOOK. You can pull together your look with accessories. It's like a house that looks plain until you add the decorations, pictures, and pillows.

- I'm going to show you a great COLLECTION of jewelry and how you can get a COLLECTION OF YOUR VERY OWN for FREE!
- Tonight is a night to celebrate **YOU** and let you have a **get away** for a couple of hours from the stress of life.

3 Tips to Create your own Style and put your look together...

1. Start with a solid basic neutral color (black, white, crème, taupe)
2. Add a fashion accessory that's an article of clothing (sweater, blazer, denim jacket, duster)
3. Add your jewelry and you look all put together! It's as easy as 1, 2, 3.

Now as I model the jewelry and teach you some tips and tricks on how to accessorize each of you are going to help me with the fashion show by narrating and reading with energy & excitement from these cards.

(pass out the fashion cards)

#1 SLEEK SILVER COLLECTION... Who likes some silver?

For those of you not used to wearing much jewelry you're going to love these two pieces. Our [PSALM 91:4](#) is a simple long necklace with the encouragement of God covering you under the shelter of His wings. Since chokers are back and super HOT you'll love the [BLESSED](#) necklace. Both of these items work well together and are made of stainless steel so they're great pieces for summertime! You can actually sweat, swim, or even accidentally slobber on these pieces and they will be just fine. For you silver lovers who like a bolder look try our [STUNNING](#) necklace. This necklace is full of possibilities with 4 layered chains and just a touch of bling on one side and plain on the other. Add the [SHINE BRIGHT](#) earrings which come in gold and silver and are sold as a set making them a fabulous gift idea. For a touch of bling try the [ALL DOLLED UP](#) earrings and add the [ALL DOLLED UP](#) bracelet along with the [TRIFECTA](#) stretch bracelets for a fabulous arm party and you'll be looking stunning yourself! This necklace will go with any color and the options are endless because each strand is removable. So wear 1...(pause), 2...(pause), 3...(pause) or even all 4.

#2 GOLD ...Who likes to wear some GOLD?

Every girl should have a delicate piece of jewelry she can wear alone or layer with another. Our [FINE ART](#) necklace is just that. There are 8 ways to wear this piece so it has great CPW or cost per wear! Don't you ladies love to get 8 different necklaces for just the price of 1? Each strand can be removed. Wear the turquoise and coral together or either alone... (pause). Don't want color? Just flip this necklace over for a rich solid gold look.

Another beautiful top seller that everyone loves is called [VINTAGE VIBE](#). This gorgeous piece is lightweight, layered and though it is actually chocolate brown leather it can also be worn with black. [VINTAGE VIBE](#) has a hint of gold and bling. You'll enjoy wearing this piece alone or layered with another. How about using it to frame the [FINE ART](#) necklace. When you frame one necklace around another it really sets off the inner piece and draws the eye there. Add the [SHELBY](#) leather wrap and the gold bracelet from the [THREE'S COMPANY](#) bangle set along with the popular [SABRINA](#) earrings and you're sure to be right in style. If you'd prefer a bolder look try our [NEW NEUTRALS](#) necklace. This necklace can be worn all together or just the fringe strand all alone. If you don't want fringe take it completely off and just wear the beaded strands. The matte gold [JANE](#) earrings and [COMFY COZY](#) bracelet will finish off your look.

#3 ROSE GOLD...How many of you know ROSE GOLD is HOT HOT HOT?

Our [BLUSH](#) necklace is definitely a FAVORITE in the PREMIER line. This triple tiered long necklace has great versatility as each strand is removable to create whatever look you're in the mood for. The choker strand is even reversible...with a plain side and a blingy side. The [BLUSH](#) earrings are the same. [BLUSH](#) pairs beautifully with another top seller called [WILLOW](#). [WILLOW](#) has rose gold, silver, antique brass, and a touch of turquoise. If you were going on a vacation and could only take 1 necklace...this might be the one. Wear [WILLOW](#) long...or short by doubling it. You can also create a Y shaped necklace by putting it on backwards and clasping 1 of the lobster clasps onto the chain about chest high... then bring the longest strand up to meet the other strand and clasp it into the other lobster clasp. Add the [TRES CHIC](#) hoop earrings in rose gold, silver, or hematite to match. These are a great gift because all 3 come together for only \$36! And of course on your wrist add our brand new [POP OF POSH](#).

#4 MIXED METALS

If you aren't yet into gold you might try some mixed metals like our [DOWN TO EARTH](#) necklace with antique silver and brass. What's wonderful about this piece is that you can wear all 3 strands together or individually. Wear the outer strand alone...(pause). Wear 2 strands together...(pause). OR when you just want something super simple...how about the single heart chain alone. The [JANE](#) earrings are a great match when wearing antique brass or you could wear the silver [SLOAN](#) earrings with this piece to bring out the silver tones. Add the [COMFY COZY](#) bracelet and the [TRIFECTA](#) stretchy bangles again to create that two-tone look that works so well together and is definitely in style. The [COMFY COZY](#) bracelet can be worn on the front side ... or on the back side... or folded in half if you'd like a slimmer look. If you want a pop of color...just layer in the [WILLOW](#) with the [DOWN TO EARTH](#) to create more interest. This look is for those of you who prefer a more minimalist style and neutral color.

#5 Every Girl Needs a Pearl...

For all of you pearl girls...try our BRITTON necklace. It's a definite classic and will never go out of style. From blue jeans to the office this piece will be a "go to piece" in your jewelry collection. Each strand is removable so you actually have 3 necklaces for the price of one. Wear the pearl alone... (pause)...the silver chain alone (pause)...or both together. And each one can be worn as a bracelet! Don't you just love the versatility of PREMIER! Wear the SLOAN hoop earrings to dress it down or the ALL DOLLED UP earrings and bracelet to dress it up a bit. If you like a bold dramatic look then layer our silver NEW SEASONS necklace underneath the BRITTON necklace and you will be a SHOW STOPPER yourself!

#6 STATEMENT NECKLACE ...

Every woman needs at least 1 STATEMENT necklace in her jewelry wardrobe and our BLANCA necklace is just that. Any time you wear white on the bottom and any color on the top BLANCA will pull your whole look together. Also this necklace will look outstanding on any printed top that has a touch of white in the print. BLANCA simply makes it pop! I love the way it lays and with the extender you can wear it longer or shorten it according to your neckline. The ENGLISH IVY earrings look great with their similar shape and in antique gold to match the necklace. Add the COMFY COZY bracelet and you are looking fabulous!

JEWELER:

Did you see a few things you liked? Oh, let me show you what I am wearing...(remove each piece and pass it as you talk about it)...

NOTE TO JEWELER...You can wear one of the combos on the neck boards or even from your trays that you would be showing during the show and wait to talk about it at the end when you take off all of your jewelry piece by piece.

After you have every piece off...

SAY...NOW LOOK AT ME....HOW DO I LOOK? DOES IT MAKE A DIFFERENCE? ABSOLUTELY!!!

Hopefully these combinations are stirring your imagination! With a few pieces you can build your jewelry collection and make your closet "FABULOUS" for the new SEASON!

Now, let's get back to finishing up the FASHION SHOW & then I'm going to let you go play in all this jewelry!!!